

ANALYTICS AND JOB COST, BUILT FOR INFOR SYTELINE

The report is rebuilt every week. The margin shows up at month-end.

Fact-Trak reads your SyteLine data directly, with one shared definition for each measure, and drills from a summary into the transactions behind it. The numbers you rebuild every Monday are already there.



SyteLine is your system of record. The Lake MES Platform is your system of execution.

The shop-floor platform for SyteLine manufacturers.

650+

manufacturers run Lake software today

Since 1983

The Lake Companies has served more than 1,000 manufacturers over four decades, through SyteLine implementations, services and its own products, focused on the Midwest.

Built for SyteLine only

Reads your SyteLine data directly, with one shared definition for each measure. Built and supported by The Lake Companies.

WHAT WE HEAR FROM FINANCE AND OPERATIONS

Six versions of the same problem, in almost every plant we walk into. Here is what each one looks like once there is one set of numbers.

The goal underneath all six: answer the money questions while the job is still open, from one set of numbers. Fact-Trak reports what SyteLine holds, which is why the platform starts by recording labor, scrap and downtime at the operation.

TODAY	ON FACT-TRAK
The Monday rebuild Someone spends Monday morning rebuilding last week's report by hand so the plant manager has numbers.	Monday's numbers are already on a screen Dashboards refresh from your SyteLine data. Nobody rebuilds the report, because the report was never taken apart.
Whose numbers are right? Three departments, three spreadsheets, three answers. The meeting starts by arguing about the data.	One definition, shared One definition behind each measure, documented in Fact-Trak's Reference Data Dictionary, so the meeting starts from the same number.
Every report is an IT ticket A new view or filter waits in the IT queue, so people build their own shadow spreadsheets instead.	A new view without a project Fifteen subject-area models in Excel and Power BI, filtered by the people who use them, with role-based security. New views are built by Lake with you, on the same models.
Variances nobody can trace The variance is on the report. Tying it back to the transactions behind it takes days of exports.	Summary to transaction in a few clicks Drill straight from a number into the records behind it, rather than exporting and rebuilding a pivot.
The job lost money. Where? A job closes over budget and nobody can show why: setup, rework, scrap, or a bad routing.	The standard, the actual and the gap Job cost breaks down to labor, material and scrap, by job, item and customer, so the gap has an address.
Margin found at month-end Finance learns how a job really did after close, when it is too late to do anything about it.	Answered while the job is open With labor recorded at the operation by Shop-Trak, the actuals are current the same day, so a bad job is explained while there is still time to act.

"We quoted 30% margin and delivered 28. Where did the two points go?"

The question every controller asks. Fact-Trak is where the two points get an address instead of an argument.

"Is the machine shop carrying its own weight?"

The question every plant manager asks. It is a reporting question before it is a capital one.

WHAT YOUR TEAM GETS, ROLE BY ROLE

Controller Opens standard against actual by job, drillable to the labor, material and scrap behind it.	Planner and scheduler Finds the report already current, rather than spending Monday morning rebuilding it.	Plant manager Starts the meeting from one set of numbers with one definition behind each measure.	Operations lead Drills from a summary into the transactions without asking for an export.
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FACT-TRAK

Answers before month-end.

Fact-Trak reads your SyteLine data rather than a copy that arrived by email, with one shared definition for each measure and role-based security throughout. Rework, scrap or downtime never recorded in SyteLine or Shop-Trak cannot appear in any report. Full Fact-Trak is part of the Pro tier.

Dashboards and reporting

- Dashboards that refresh from your SyteLine data
- Production, inventory, sales and delivery views
- Drill from a summary into the transactions behind it

Job cost and variance

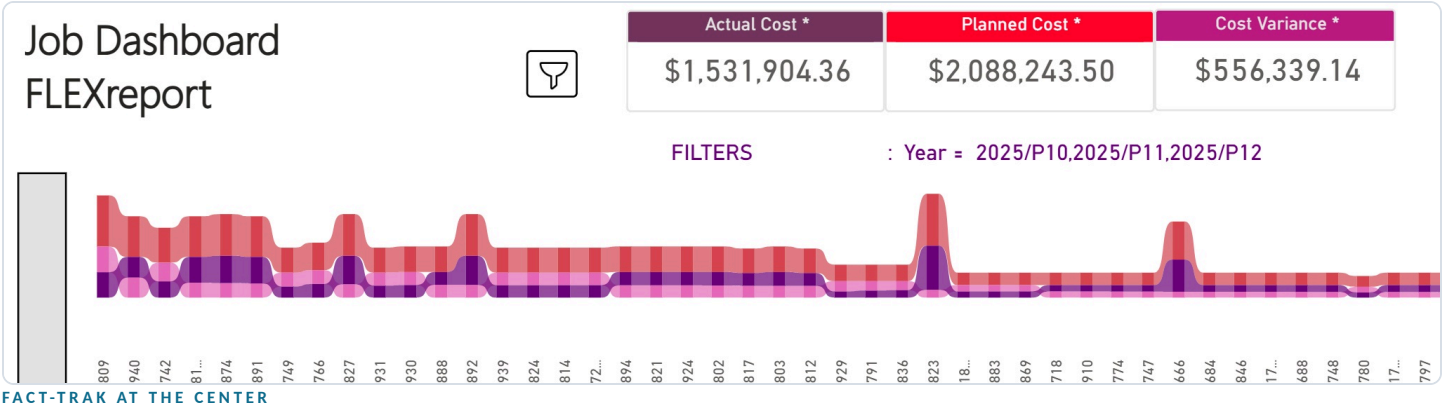
- The standard, the actual and the gap on each job
- Drill from job margin to labor, material and scrap
- Financial and cost reporting by job, item and customer

Ask in plain language

- Plain-language query, planned 2027
- Standard against actual variance by job and operation
- Runs on the AI engine you sanction, under your governance

DRILL-THROUGH REPORTING SHARED MEASURE DEFINITIONS ROLE-BASED SECURITY PART OF THE PRO TIER

Fact-Trak requires Infor streaming pipelines on Infor CloudSuite Industrial (SyteLine). Your account team confirms what your version supports.



FACT-TRAK AT THE CENTER

The numbers don't live alone. On the platform, they don't have to.

Shop-Trak

Labor, quantities and scrap recorded at the operation rather than keyed later, so the job's actuals in SyteLine are current.

AVAILABLE NOW

Doc-Trak

Packing slips, certificates and PO paperwork built from SyteLine, so the record behind each number is complete.

AVAILABLE NOW

Machine-Trak

Run, idle and down on any asset today. Machine time reaches the job through the Shop-Trak link, expected by the end of 2026.

EXPECTED END OF 2026

Quality-Trak

Nonconformance and dispositions run inside SyteLine. Cost of quality on the Fact-Trak job view follows.

PLANNED

Vantage

Job 360 and margin beside labor, machine and delivery on one role-based command center.

EXPECTED EARLY 2027

Intelligence

AI across the platform flags risk before it becomes a late job. A person decides.

PLANNED 2027

YOUR PLATFORM JOURNEY

Start with the numbers. Climb from there.

STAGE 1

One set of numbers

Dashboards read your SyteLine data with shared definitions, and labor and scrap are recorded at the operation.

AVAILABLE NOW

STAGE 2

Job cost you can trace

Drill from job margin to the labor, material and scrap behind it, with the paperwork on record.

AVAILABLE NOW

STAGE 3

Connect the machines

Start with the machine included in your platform: OEE and utilization first, then downtime, on any asset.

AVAILABLE NOW

STAGE 4

Margin on one screen

Job 360 and margin in one role-based command center, with cost of quality to follow.

EXPECTED EARLY 2027

Capacity scales, capability activates. Starter quantities of every product are included in every tier, so each stage starts as a pilot, not a purchase.

POINT SOLUTION OR PLATFORM

The reporting fix is the same size both ways. Only one of them makes the next fix smaller.

Buy a reporting tool and you get better charts on the same data. A report is only as good as what was recorded, and most of what a job costs is recorded on the floor. The platform captures it as the work happens.

	A STANDALONE REPORTING TOOL	The Lake MES Platform, starting with Fact-Trak
Where the data comes from	Extracts and exports from SyteLine	Your SyteLine data, shared definitions
Labor and scrap actuals	As good as what was keyed later	Recorded at the operation by Shop-Trak
Drill to the transaction	A new export and a pivot table	Summary to transaction in a few clicks
Machine time	Out of scope	Machine-Trak on any asset; job link expected by the end of 2026
Cost of quality	Scrap shows up as variance	Quality-Trak; cost link to follow
SyteLine upgrades	Rebuild the extracts every time	Each SyteLine release is tested by Lake, then the platform release follows
The next capability	New vendor, new project	Switch it on
Contracts	One more contract and renewal	One subscription, one renewal

Shop-Trak, Doc-Trak and Fact-Trak already work on your SyteLine data today. The first direct product-to-product integration, Shop-Trak and Machine-Trak, is expected by the end of 2026, with more through 2027.

Moving to Infor's multi-tenant cloud? Fact-Trak and the platform move with you. Your account team will confirm what your version supports.

"You are buying one-off solutions and becoming a systems integrator yourself to create what we give you off the shelf."

HOW YOU BUY IT

You buy the platform once. You grow it by switching on.

One subscription, one renewal

Your tier includes a license for each of its products, with starter quantities included, and you install what you need. One agreement covers all of it.

Capacity scales, capability activates

Add devices, users or machines as you grow. New capability is switched on, not reinstalled. Machine-Trak connections may require a setup fee.

Care after go-live, included

Check-ins and activation help are part of the subscription. We'd rather come solve a real problem on your floor than run you through a demo.

Your account team sizes the platform with you and confirms the numbers in a written quote. Current Lake customers receive loyalty pricing on the platform.

ONLY A PLATFORM CAN DO THIS

Cost on the open job

Labor today where you use direct job costing; machine and quality cost as the products come together.

PLANNED

Scrap becomes a quality case by itself

A scrap entry at the station opens the quality record.

IN DEVELOPMENT

The machine files its own paperwork

A machine condition opens the work and writes the cost back.

PLANNED 2027

START WITH THE NUMBERS. KEEP CLIMBING.

One set of numbers › traceable job cost › connected machines › one screen

Talk to a Fact-Trak expert: (920) 406-3030 | lakeco.com/fact-trak



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